

Westley Sharpe, Product Line Manager

Westley Sharpe serves as Product Line Manager for Colt International, guiding the direction, branding and sale of Colt's Online Flight Planning technology and datalink communications.

Since joining Colt in May 2012, Westley has overseen Phase One of Online Flight Planning and, in turn, has realized a 40 percent increase in efficiency for Colt Operations using the technology. He's also sought out numerous strategic alliances to offer Colt customers added functionality and value.

Prior to Colt, Westley was involved in the development of the first flight planning application for an international trip support company. He has 20 years of experience in the business aviation industry and has held a variety of positions in business development, product line management, product support, sales and senior-level flight planning.

As a leader and resource in the business aviation community, Westley has lent his expertise to host break-out sessions at the National Business Aviation Association's tradeshow.